

2017 New Laws

2017 New Laws Affecting REALTORS®

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This chart summarizes new laws passed by the California Legislature and the U.S. Congress that may affect REALTORS® in 2017. For the full text of a law, click onto the legislative number or go to http://leginfo.legislature.ca.gov/ for California laws or http://www.gpo.gov/fdsys/ for federal laws. A legislative bill may be referenced in more than one section.

Topic	Description
Advertising - Uniform Standards Effective 1/1/18	Beginning January 1, 2018, all first point of contact solicitation materials must include: 1) the name and number of the licensee and 2) the responsible broker's "identity," meaning the name under which the broker is curr
Effective 1/1/18	There is no longer an exception for advertisements in print or electronic media; or for ne
	The purpose of this law is to create uniform advertising standards across a variety of med
	Current Law
	Current law states that an agent will include their own license number on first point of contact
	New law
	Under the new law, effective in 2018, a licensee must disclose on all solicitation materials inte
	 Business cards Stationery Advertising flyers Advertisements on television, in print, or electronic media "For sale," "open house," lease, rent or directional signs when any licensee identification Any other material designed to solicit the creation of a professional relationship between

Limited Exception

or

However, the new law retains an exception for "for sale," rent, lease, "open house" and directi

- 1) The responsible broker's identity appears (which includes the broker's name, but the broker
- 2) There is no licensee identification information at all.

This exception also applies to the general rule of disclosing a licensee's status, such as broker,

The "responsible broker's identity" is defined to mean the name under which the responsible by

Uniform Advertising Standards Purpose

The purpose of this law is to create uniform advertising standards across a variety of media an

The new rules also more closely align the requirements of team name and agent-owned DBA

Rent or Lease Signs

Previously the law excepted classified rental advertisements which recite only the telephone no

AB 1650 codified as Business and Professions Code §10140.6. C.A.R. sponsored legislation. This law goes into effect on January 1, 2018.

Advertising

Team Names

Effective 8/30/16

Effective August 30, 2016, on team name and agent-owned DBA advertising, only the res

This new law, which took effect on August 30, 2016, corrects a drafting error that required to

The new law, to correct that error, requires only the responsible broker's name. The display of

The responsible broker's name means the name under which the responsible broker is currently

SB 710 codified as Business and Professions Code §10159.7. C.A.R. sponsored legislation. Effective August 30, 2016.

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Broker Associates	Beginning January 1, 2018, CalBRE's public licensee information, as provided on CalBR
Searchable Information Effective 1/1/18	Additionally, this law requires the responsible broker to immediately notify CalBRE in v
	Currently, data on CalBRE's website allows the public to verify licensing information pertaini associates.
	This law closes this deficiency by:
	1. Identifying who a broker-associate is contracted with (when not acting under his or her of 2. Making this information searchable by the public on the internet through CalBRE's public 3. Requiring the responsible broker to immediately notify CalBRE whenever a broker-associate is contracted with (when not acting under his or her of 2. Making this information searchable by the public on the internet through CalBRE's public 3. Requiring the responsible broker to immediately notify CalBRE whenever a broker-associate is contracted with (when not acting under his or her of 2. Making this information searchable by the public on the internet through CalBRE's public 3. Requiring the responsible broker to immediately notify CalBRE whenever a broker-associate is contracted with (when not acting under his or her of 2. Making this information searchable by the public on the internet through CalBRE's public and the contracted with the contracte
	Technically this law requires CalBRE to disclose on its web site whether a licensee is an "asso Other parts of this law refer to a "broker acting as a salesperson."
	AB 2330 codified as Business and Professions Code §§ 10083.2 and 10161.8. C.A.R. sponsore This law goes into effect on January 1, 2018.
Climate Change	California aims to reduce greenhouse gas emissions to 40% below 1990 levels, but extend
Goal of 40% Reduction of GHGs Below 1990 Levels	Currently, the California Global Warming Solutions Act of 2006 designates the State Air Reso
Effective 1/1/97	This new law requires the state board to ensure that statewide greenhouse gas emissions are re
	Presently, the state board is required to prepare and approve a scoping plan for achieving the n present an informational report on the reported emissions of greenhouse gases, criteria pollutar
	The new law creates the Joint Legislative Committee on Climate Change Policies consisting o
	AB 197 and Senate Bill 32 codified as Government Code §§ 39510 and 39607; and Health and Effective January 1, 2017.
Common Interest	Requires the owner of a separate interest in a common interest development to annually

Developments -	Requires an owner of a separate interest to, on an annual basis, provide written notice to
Owner to Provide Contact Information to HOA Effective 1/1/17	 The address or addresses to which notices from the association are to be delivered An alternate or secondary address to which notices from the association are to be The name and address of an owner's legal representative, if any, including any pe Whether the separate interest is owner-occupied, is rented out, if the parcel is deve
	2. Requires an association to solicit annual notices of each owner and, at least 30 days prio3. Specifies that if an owner fails to provide the information specified in the above provision
	SB 918 codified Civil Code § 4041. Effective January 1, 2017.
Disciplinary Action Records	Beginning January 1, 2018, a licensee may petition CalBRE to remove a past disciplinary
Petition Process to Remove Disciplinary Action Records	Current law requires that a discipline notice against a licensee's name in CalBRE's online data
from Public Profile after 10 Years	This new law creates a process by which a licensee, upon written request accompanied by a sp
Effective 1/1/18	This law allows the licensee to present evidence of rehabilitation indicating that the notice is n
	AB 1807 codified as Business and Professions Code §10083.2. C.A.R. sponsored legislation.
Disclosures	The existing law concerning disclosure of death of an occupant is clarified to say that the
Death of Occupant Rule Clarified	This law clarifies that an owner or his or her agent, or the selling agent are not required to disc
Effective 9/25/16	Additionally, this law clarifies that no disclosure is required where an occupant of that propert
	AB 73 codified as Civil Code § 1710.2. Urgency law to take effect September 25, 2016.
Disclosures Liability Protections of Environmental	Liability protections for delivery of the Residential Environmental Hazards booklet exten

Hazards Booklet Extended to Landlords Effective 1/1/17	This law clarifies that the liability protections for delivery of the Residential Environmental Hamow includes leases of more than one year. The delivery of this booklet is optional. The booklet is intended for "consumers" and is described as a "consumer information booklet. AB 1750 codified as Civil Code § 2079.13. C.A.R. sponsored legislation. This law goes into effect on January 1, 2017.
Employment Family Leave Effective 1/1/18	Wage replacements under California's Paid Family Leave program are increased from t
	Currently, California's Paid Family Leave program provides employees with 55% of their wag This new law will allow people who earn up to 33% of the average weekly wage to be paid 70 Employees who earn more than 33% of the average weekly wage will get 60% of their salary of Additionally this law removes the 7-day waiting period for these benefits. AB 908 codified as Unemployment Insurance Code §§ 2655, 2655.1 and 3303. This law goes into effect on January 1, 2018.
Employment \$15 Minimum Wage	Minimum hourly wage to increase to \$15 by 2022 (or 2023 for businesses with 25 employ
Effective 1/1/17	On January 1 st of 2017 the minimum wage will rise to \$10.50 per hour for businesses with 26 • 2017, the minimum wage will increase to \$10.50 per hour. • 2018, the minimum wage will increase to \$11 per hour. • 2019, the minimum wage will increase to \$12 per hour. • 2020, the minimum wage will increase to \$13 per hour. • 2021, the minimum wage will increase to \$14 per hour. • 2022, the minimum wage will increase to \$15 per hour. For businesses with 25 or fewer employees, the above schedule is delayed at each step by one Off-Ramp Provisions The Governor can choose to pause any scheduled increase for one year if either economy or businesses.

1. Economy

The Governor has the ability to pause an increase if seasonally adjusted statewide job gr

2. Budget

The Governor has the ability to pause an increase if any year from the current budget year to to

Inflation Indexing

Wages will be adjusted annually for inflation (as measured by the National Consumer Price In

<u>SB 3</u> codified as Labor Code §§ 245.5, 246, and 1182.12.

This law goes into effect on January 1, 2017.

Employment

Mandated State Retirement Savings Program Enrollment

Effective 1/1/17

This law requires employers with five or more employees that do not offer specified retir Legislature affirming various requirements.

This law requires eligible employers that do not offer specified retirement plans to allow their

This law applies to any employer that has five or more employees, and includes an employer of treatment under the federal Internal Revenue Code.

Each eligible employee shall be enrolled in the program unless the employee elects not to part

This law requires the board, prior to opening the program for enrollment, to make a report to the

After the board opens the Secure Choice program for enrollment, any employer may choose to

- Within 12 months after the board opens the program for enrollment, eligible employers
- Within 24 months after the board opens the program for enrollment, eligible employers
- Within 36 months after the board opens the program for enrollment, all other eligible en

SB 1234 codified as Government Code §§ 100000, 100002, 100004, 100008, 100010, 100012

	This law goes into effective on January 1, 2017.
FHA Condo Regulations	FHA's minimum owner-occupancy ratio for condo associations is reduced from the curr
Owner Occupancy Percentage lowered and	The new law requires FHA to reduce its minimum owner-occupancy ratio from the current 50 owners who intend to meet such occupancy requirement.
Recertification Process Made Less Burdensome.	Additionally, FHA is required to streamline the entire recertification process for of this law also requires FHA to replace existing policy on transfer fees with the less
The effective date will be no later than 11/27/16	HR 3700 codified as 42 USC 1437. N.A.R. and C.A.R. backed. This law was enacted July 29,
Housing	Authorizes a city or county to provide by ordinance for the creation of Junior accessory
"Junior Accessory Dwelling Units"	Existing law authorizes a local agency to provide by ordinance for the creation of 2nd units in
Effective 9/29/16	This law authorizes a city or county to provide by ordinance for the creation of junior accessor
	AB 2406 codified as Government Code § 65852.22. Supported by C.A.R. Effective on 9/29/20
Housing	Renames "Second Units" as "Accessory Dwelling Units" (ADUs).
"Accessory Dwelling Units"	Reorganizes existing law to apply a clear standard for the ADU permit review process re
Effective 1/1/17	This law reorganizes existing law to apply a clear standard for the ADU permit review process ADU standards including 1) Increased floor area of an attached ADU must not exceed 50% of
	AB 2299 codified as Government Code 65852.2. Supported by C.A.R. Effective date is Janua

	[SB 1069] incorporates additional changes proposed by AB 2299. It revises the requirements for
Landlord/Tenant Bedbugs Disclosure	Introduces new disclosure requirement for new tenants commencing July 1, 2017 and for and other tenants if infestation in common area is confirmed.
Effective 7/1/17 and 8/1/18	Current law imposes various obligations on landlords who rent out residential dwelling units,
	Disclosure Obligations
	On and after July 1, 2017, prior to creating a new tenancy for a dwelling unit, a landlord must
	First, general information in substantially the following form:
	Information about Bed Bugs
	Bed bug Appearance: Bed bugs have six legs. Adult bed bugs have flat bodies about ¹ / ₂ and try to stay hidden.
	Life Cycle and Reproduction: An average bed bug lives for about 10 months. Female l
	Bed bugs can survive for months without feeding.
	Bed bug Bites: Because bed bugs usually feed at night, most people are bitten in their
	Common signs and symptoms of a possible bed bug infestation:
	 Small red to reddish brown fecal spots on mattresses, box springs, bed frames, mattress Molted bed bug skins, white, sticky eggs, or empty eggshells. Very heavily infested areas may have a characteristically sweet odor. Red, itchy bite marks, especially on the legs, arms, and other body parts exposed while
	For more information, see the Internet Web sites of the United States Environmental Protection
	Secondly, the notice must include the procedure that the tenant must follow to report suspected
	Additional Disclosure Obligations
	Whenever a pest control operator conducts inspections of a unit (including surrounding units).

	However, for confirmed infestations in common areas, all tenants shall be provided notice of the
	Landlord is prohibited from showing or renting vacant units if the landlord "knows" it h
	This law prohibits a landlord from showing, renting, or leasing to a prospective tenant any vac
	Additionally, this law does not impose a duty on a landlord to inspect a dwelling unit or the co
	A landlord may not engage in any retaliatory conduct against a tenant who has notified the lan
	Tenants must cooperate
	This law requires tenants to cooperate with the inspection to facilitate the detection and treatm
	In general, this law espouses various policy goals regarding the control of bed bugs including t
	<u>AB 551</u> codified as Civil Code §§ 1942.5, 1954.1 and 1954.600 et seq.
	The requirement to provide disclosures to new tenants is effective July 1, 2017 and January 1,
Landlord/Tenant Commercial	This law requires a lessor to state on a commercial lease whether or not the property has cancel lease within 72 hours after signing based on the report. This law goes into effect in
Leasing Disclosures re CASp Report	Existing law requires a commercial property lessor to state on every lease form or rental agree
Effective in part 9/17/16*	*This law is an urgency statute and goes into effect immediately. Interpreting this law conserv
	If the subject premises have been issued an inspection report by a CASp, indicating that it mee

If the premises have not been issued a disability access inspection certificate, then this law req
"A Certified Access Specialist (CASp) can inspect the subject premises and determine arrangements for the time and manner of the CASp inspection, the payment of the fee to
This law also establishes a presumption that making repairs or modifications necessary to corr
It grants a prospective lessee the opportunity to review any CASp report prior to execution of t
AB 2093 codified as Civil Code §1938. This law went into effect immediately on 9/17/2016 w
No public access to Unlawful Detainer records permitted unless the plaintiff/landlord pro
Existing law permanently restricts access to unlawful detainer action public records if the defe
This law would allow public access to unlawful detainer records only if 1) the plaintiff (that is also be unavailable. Lastly, a court could bar access to court records in the action if the parties
The practical effect of this law will be to make permanently unavailable to public view many u
This law contains a statement of findings and declarations which explain its filing."
AB 2819 codified as Code of Civil Procedure §§ 1161.2 and 1167.1. Effective date is January 1, 2017.
This law requires that submeters be installed on all new multifamily residential units or n
When a multi-unit property has submeters installed prior to 2018 and the landlord elects
when a mater-and property has submeters instance prior to 2010 and the failuloru elects
Existing law requires the installation of a water meter when new water service is requested. The install and/or read them.

For these newly constructed units, the landlord will be required to bill residents for water serving

Notice and Disclosure, Limitations and Meter Accuracy

If a submeter is used to charge a tenant separately for water service, this law imposes various rinclude and separately set forth certain information. This law would prohibit a landlord from c

This law also requires a landlord to maintain and make available in writing to a tenant, the date

Entry

A landlord is permitted to enter a dwelling unit for purposes relating to a submeter or water fix

Late Fee and Eviction

A tenant may be charged late fees of up to \$7 if more than 25 days late, or up to \$10 in each su. If the water bill remains unpaid for 180 days after the date upon which it is due or the amount

Ratio-allocation system and certain other submetering systems are exempt

This law does not apply to a ratio utility system where submeters are not used to charge a tena

A submetering system that measures only a portion of a dwelling unit's water usage, including

This law only applies to:

- (1) Dwelling units offered for rent or rented in a building where submeters were required to be
- (2)All dwelling units where submeters are used to charge a tenant separately for water service

Local ordinances grandfathered in if in effect before 2013

This law does not preempt an ordinance that regulates the approval of submeter types or the in

SB 7 codified as Civil Code §§ 1954.201 et seq., Health and Safety §17922.14, and Water Cod The bill would provide that these provisions shall become operative on January 1, 2018.

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Licensing	"Real estate salesman" is now renamed "real estate person" in the real estate law.
Eliminates References to "Salesmen";	Prohibits issuance of a real estate license to a person who was cited for the illegal practice
Issuance of License for Person Previously cited	The Real Estate Law includes outdated terminology that does not reflect both genders. This lay
Effective 1/1/17	Presently, the commissioner may issue a citation to a person who appears to be practicing real
	AB 685 codified as Business and Professions Code §§ 6742, 10003, 10007, 10008, 10009.5, 1
	C.A.R. sponsored legislation. This law goes into effect on January 1, 2017.
Licensing	An "outdoor advertising representative," defined as an employee of a corporation that he
Outdoor Advertising Exemption	An "outdoor advertising representative" is excluded from BRE licensing requirements in conn
Effective 1/1/17	An "outdoor advertising representative" means an employee of a corporation or a limited liabi
	In every transaction involving the transfer, lease, or use of real property for the operation of an five hundred thousand dollars (\$500,000) for property damage. It must be issued by an insuran
	AB 1381 codified as Business and Professions Code §§ 10133.45 and 11317.2. Effective date
Licensing	Any board under the Department of Consumer Affairs (DCA), including the Bureau of E
Retired Status	
Effective 1/1/17	This law would authorize any of the boards within the DCA to establish by regulation a systen
	Aretired license may be issued to a person with either an active license or an inactive license. I
	AB 2859 codified as Business and Professions Code §
	464. Effective date is January 1, 2017.
Loans	Extends provisions of the Homeowner's bill of rights to a successor in interest after the b
Homeowner Bill	

1	1
of Rights Extended in Part to Successor in	Existing law gives a borrower various rights and remedies against a lender, servicer and others
Interest after Death of Borrower	This law, until January 1, 2020, prohibits a mortgage servicer, upon notification that a borrowed
Effective 1/1/17	A mortgage servicer is required, within 10 days of a claimant being deemed a successor in inte
	SB 1150 codified as Civil Code § 2920.7. Effective date is January 1, 2017.
Mobile Homes Three Year	Requires waiver of all vehicle license registration fees (VLF) by the Department of Housi and taxes expires at the end of 2019.
Temporary Waiver Program for Taxes and HCD Charges	Due to the sometimes informal nature of mobilehome sales, buyers and sellers may not be awa unsecured roll. Both of these scenarios prevent HCD from amending the title into the new own
Effective 1/1/17	Beginning January 1, 2020, this law will make it unlawful for any person to use for occupancy
	AB 587 codified as Civil Code § 798.15, Health and Safety Code §§ 18092.7, 181161.1, 18550
Notary Public Maximum Fees	Maximum fees that can be charged by a notary public for taking a proof of deed will inci
Effective 1/1/17	Currently, the law sets maximum fees that may be charged by a notary public for many service
	 Taking an acknowledgment or proof of a deed, or other instrument, to include the seal at Certifying a copy of a power of attorney
	AB 2217 codified as Government Code §8211. This law goes into effect on January 1, 2017.
PACE Liens	A property owner may not participate in a PACE lien program without delivery of a deta
Detailed Financial	Existing law requires home loans to be accompanied by the Truth in lending RESPA Integrate
Financial Disclosure and 3-	This measure will require a TRID-like disclosure be provided to a property owner participating
Day Rescission Right	This law prohibits making monetary or percentage representations of increased value to a prop
Effective 1/1/17	AB 2693 codified as Government Code § 53328.1 and Streets and Highways Code §§5898.15. This law goes into effect on January 1, 2017.
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PACE Liens	FHA narmits properties anoumbared with a Droparty Assessed Clean Energy (DACE) of
FHA permits limited subordination with disclosures. Effective 9/17/16	FHA permits properties encumbered with a Property Assessed Clean Energy (PACE) of Under FHA guidance, for a property to be eligible for FHA-insured mortgage financing, PACE the land, and the new homeowner will be responsible for payments on any outstanding PACE For PACE-encumbered property to be considered for FHA-insured mortgage financing, the m • Must be treated like a special assessment • Only delinquent special assessment payments may take priority over a mortgage. • PACE obligations must freely and automatically transfer upon sale. • PACE obligations must be recorded on the land records • Outstanding PACE obligations must run with the land New Disclosure and Appraisal Requirements Under the FHA guidance, when a PACE-encumbered property is sold, the property sales control Based on guidance from the Federal Housing Administration issued in Mortgagee Letter 2016
TAX	Requires notice of a new parcel tax to the owner, if that owner does not reside within the
Parcel Tax Vote Notification Effective 1/1/17	Under current law, resident property owners receive notice of proposed parcel taxes with receive
	This new law requires that non-resident owners be provided with notice of a new parcel tax with a second control of the second contr
	AB 2476 codified as Government Code §54930. This law goes into effect on January 1, 2017.
Team Name Advertising	Effective August 29, 2016, on team name and agent-owned DBA advertising, only the res
Effective 8/29/16	This new law, which took effect immediately on August 28, 2016, corrects a drafting error that The new law, to correct that error, requires only the responsible broker's name. The display of
	The responsible broker's name means the name under which the responsible broker is currently
	SB 710 codified as Business and Professions Code §10159.7. C.A.R. sponsored legislation. Effective August 29, 2016.

Water Use	Requires each public/private urban retail water supplier to define "excessive water use"
Fines may be imposed for "excessive water use"	This law declares that during prescribed periods of drought emergencies, excessive water use must be added to the customer's water bill and is due and payable with that water bill. The sys
Effective 1/1/17	SB 814 codified as Water Code §§ 365, 366 and 367. January 1, 2017 is the effective date.

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